Organizational Change Management (OCM) Platforms and Tools

A research report focusing on providers’ platforms and tools to address OCM challenges
In recent years, enterprises have faced changes on a global scale due to several factors and causes. Enterprises have ramped up their OCM efforts to meet the increasing challenges resulting from these changes. These include the changes that require immediate and continuous attention, typically manual monitoring and resulting in a platform-driven approach. Enterprises increasingly focus on making these efforts more scalable through OCM platforms.

By providing a centralized and streamlined approach to change management, these platforms can be valuable tools for delivering OCM. They facilitate communication, collaboration and training, while also providing insights into how individuals and groups respond to change.

Therefore, the ISG Provider Lens™ study Organizational Change Management (OCM) Platforms and Tools 2023 takes an agnostic approach and focuses on the platforms used to manage organizational changes. The following components are delivered via various platforms:

- Methodologies and frameworks: There are several change management methodologies in the market, and it is vital that the right method and associated framework are chosen.
- OCM services: End-to-end OCM services cover the entire value chain, from strategy and vision to execution, ensuring change is sustained and embraced.
- Training services: These are delivered as part of a larger change management program or as a standalone service; training is fundamental for changing employees’ behaviors and mindsets.
- Leadership development: Across the market, there are capabilities that focus on executive and leadership support, coaching and mentoring that promise top-down change, and personal growth.
Key focus areas of OCM platforms that support organizational change, training and communication

- OCM Platforms
- Training Platforms
- Communication Platforms

Simplified Illustration Source: ISG 2023

Scope of the report

The 2023 ISG Provider Lens™ study on OCM providers aims to evaluate providers and vendors across each of the categories mentioned above to offer decision makers the following:

- Transparency on the strengths and weaknesses of relevant providers
- An independent view on providers’ positioning in the market
- A focus on the global market

Our study serves as an important decision-making tool for positioning key relationships and go-to-market considerations. ISG advisors and enterprise clients also use information from these reports to evaluate their current vendor relationships and potential engagements.
Organizational Change Management (OCM)

**Typical OCM Components**
- Communications
- Strategy
- Governance
- Business Readiness
- Adoption / Sustainability

**OCM Methodologies & Frameworks**
- OCM
- Training
- Leadership Development

**Delivery Training**
- Coaching
- Leadership & Executive Stakeholder Support
- Mentoring

**Training as a Service**
- OCM Platforms
- Training Platforms
- Communication Platforms

**IPL Scope**
- OCM Platforms
- Training Platforms
- Communication Platforms
Definition

This quadrant evaluates vendors that offer OCM platforms. Overall, OCM platforms help enterprises manage change more effectively, reduce risk and achieve strategic goals. However, successful change management also requires strong leadership, effective communication and a culture that embraces innovation and continuous improvement. Better outcomes can be achieved with the adoption of robust technology platforms for managing enterprise-wide change. Organizational change is complex and challenging to manage without a structured approach. OCM platforms provide the tools and processes to effectively manage change, reduce the risk of failure and minimize business disruption. However, to enable effective change management and ensure continuous improvement across an enterprise, these platforms must be intuitive and user friendly, promote collaboration and stakeholder engagement, and help generate critical data and informative reports.

Designed to improve productivity and efficiency, OCM platforms provide tools to systematically manage change, increase the chances of business success and minimize the required time and resources. As change initiatives often require collaboration across teams and departments, OCM platforms provide the tools to facilitate this, while also improving stakeholder engagement and communication. With a centralized location for sharing information, ideas and feedback, team members can collaborate and manage change more effectively. This can then be reviewed, measured and reported upon to ensure that strategic goals are achieved, progress is tracked and potential roadblocks are mitigated.

Eligibility Criteria

1. Offer platforms with proven ability to be customized and exhibit flexibility to meet challenges during the implementation of organizational change.
2. Offer an intuitive interface ensuring ease of use and effortless navigation without extensive training.
3. Ability to facilitate collaboration and communication among team members in the change management process.
4. Offer robust reporting and analytics capabilities.
5. Seamlessly integrate platforms with business systems and applications including project management and HR systems, and scale to meet evolving enterprise needs.
Definition

This quadrant assesses the providers of OCM platforms in the area of training. Industry-leading training platforms are easy to use, with customizable pricing and features. They should have seamless integration and industry-standard interoperability with other systems within an enterprise to ensure that data is effectively exchanged between systems. To be effective, training platforms need to be simple to use, with an user-friendly interface and UX.

An effective training platform generates robust reports and analysis to track and forecast the progress of change initiatives and identify areas for improvement, which may include elements of AI-driven personalization and adaptive learning features to enhance the effectiveness of the training programs. These features make training modules a critical component of OCM platforms, helping ensure consistency, increase adoption, reduce resistance, improve productivity and enhance employee engagement.

One of the key components of these platforms is training modules. These modules are critical as they provide employees with the knowledge and skills needed to adapt to new processes, technologies and organizational structures. By investing in training modules, enterprises can help employees adapt to change and achieve their goals more effectively.

Eligibility Criteria

1. Offer platforms that demonstrate strong integration capabilities and compatibility with other systems
2. Offer platforms that feature a user-friendly, personalized and adaptive interfaces
3. Offer platforms with scalability and adaptability to accommodate various organizational changes
4. Offer platforms that demonstrate the ability to offer customizable reporting options, including comprehensive reporting and analysis capabilities
5. Offer platforms with versatile content creation and customization tools with AI-driven personalization and adaptive learning features
6. Ability to offer support and community resources
7. Demonstrate expertise in complying with industry standards, such as SCORM and xAPI
8. Provide cost-effective pricing offering a reasonable balance of features at a competitive cost
Definition

This quadrant assesses providers that offer communication platforms that can be integrated with or are part of OCM platforms. OCM platforms often include various communication tools to help facilitate effective communication and collaboration between stakeholders across several channels and groups during enterprise-wide change. Having communications in one place, managed in an effective and controlled fashion, enables enterprises to manage messages, impacts and outcomes. Such platforms typically link customers, employees and enterprises and can integrate everything from email to instant messaging forums and social media.

Success comes from analyzing the use of communication platforms to gain insights into user sentiment, outcomes and effectiveness. Combined with AI, it can be used to forecast planned campaigns’ outcomes. Modern communication platforms harness the power of technology and are technology, country and language agnostic.

Eligibility Criteria

1. Empower clients with a competitive advantage through functionality and features including mobile apps, single sign-on and API capabilities
2. Enable rapid implementation with pilot opportunity and quick platform/service deployment after contract signing
3. Proven measurement capabilities including tracking communication effectiveness through metrics such as open rate and click rate
4. Demonstrate ability to offer 24/7 customer support via email, phone and chat, catering to region/country-specific requirements
5. Offer flexible cost models with options for annual, monthly, multi-year, flat-rate or per-user pricing
As a part of this ISG Provider Lens™ quadrant study, we are introducing the following three quadrants on Organizational Change Management (OCM) Platforms and Tools 2023:

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<td>Training Platforms</td>
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<td>Communication Platforms</td>
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Archetype Definitions

ISG archetypes provide characteristics and needs for various environments, industries and provider types. They offer a simple framework to assess user needs and provider capabilities, reflecting current marketplace knowledge, buyer goals, resources and initiatives. Archetype characteristics evolve via advisory work, consulting and global market research programs.

**Basic Cost Driven**

Users such as small business owners may need an OCM platform to manage the change to their business processes and systems, but they may not have large budgets to accommodate them. They may be looking for a simple, easy-to-use platform that provides basic project management tools and communication features to manage their change initiatives.

**Basic Change Adopters**

Midsize enterprises may have larger budgets and more complex needs than small business owners. They may be looking for an OCM platform that offers advanced project management and reporting tools and training and education capabilities to help manage change across the enterprise.

**Complex Change Driven**

Large enterprises have highly complex IT infrastructures and may require an OCM platform that integrates with their existing systems. They may require a highly customizable platform with advanced analytics and reporting capabilities and robust training and support resources.

**Specialized Complex Change Driven**

Enterprises such as government agencies may require an OCM platform to manage change to their IT systems and business processes. They might require a platform that meets strict security and compliance requirements and has advanced reporting and analytics capabilities to ensure transparency and accountability.

**Multi-Stakeholder Cost Focused**

Enterprises such as non-profits may require an OCM platform to manage funding and program delivery process changes. They may be looking for a platform that provides basic project management tools, communication features and stakeholder engagement management capabilities.
The research phase falls in the period between May and July 2023, during which survey, evaluation, analysis and validation will take place. The results will be presented to the media in November 2023.

**Milestones**

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Research Production Disclaimer:

ISG collects data for the purposes of writing research and creating provider/vendor profiles. The profiles and supporting data are used by ISG advisors to make recommendations and inform their clients of the experience and qualifications of any applicable provider/vendor for outsourcing the work identified by clients. This data is collected as part of the ISG FutureSource™ process and the Candidate Provider Qualification (CPQ) process. ISG may choose to only utilize this collected data pertaining to certain countries or regions for the education and purposes of its advisors and not produce ISG Provider Lens™ reports. These decisions will be made based on the level and completeness of the information received directly from providers/vendors and the availability of experienced analysts for those countries or regions. Submitted information may also be used for individual research projects or for briefing notes that will be written by the lead analysts.

Please refer to the link to view/download the ISG Provider Lens™ 2023 research agenda.

**Access to Online Portal**

You can view/download the questionnaire from here using the credentials you have already created or refer to instructions provided in the invitation email to generate a new password. We look forward to your participation!
ISG Star of Excellence™ – Call for nominations

The Star of Excellence™ is an independent recognition of excellent service delivery based on the concept of “Voice of the Customer.” The Star of Excellence™ is a program, designed by ISG, to collect client feedback about service providers’ success in demonstrating the highest standards of client service excellence and customer centricity.

The global survey is all about services that are associated with IPL studies. In consequence, all ISG Analysts will be continuously provided with information on the customer experience of all relevant service providers. This information comes on top of existing first-hand advisor feedback that IPL leverages in context of its practitioner-led consulting approach.

Providers are invited to nominate their clients to participate. Once the nomination has been submitted, ISG sends out a mail confirmation to both sides. It is self-evident that ISG anonymizes all customer data and does not share it with third parties.

It is our vision that the Star of Excellence™ will be recognized as the leading industry recognition for client service excellence and serve as the benchmark for measuring client sentiments.

To ensure your selected clients complete the feedback for your nominated engagement please use the Client nomination section on the Star of Excellence™ website.

We have set up an email where you can direct any questions or provide comments. This email will be checked daily, please allow up to 24 hours for a reply.

Here is the email address: ISG.star@isg-one.com
ISG Provider Lens Advisors Involvement Program

ISG Provider Lens offers market assessments incorporating practitioner insights, reflecting regional focus and independent research. ISG ensures advisor involvement in each study to cover the appropriate market details aligned to the respective service lines/technology trends, service provider presence and enterprise context.

In each region, ISG has expert thought leaders and respected advisors who know the provider portfolios and offerings as well as enterprise requirements and market trends. On average, three advisors participate as part of each study’s quality and consistency review team (QCRT). The QCRT ensures each study reflects ISG advisors’ experience in the field, which complements the primary and secondary research the analysts conduct. ISG advisors participate in each study as part of the QCRT group and contribute at different levels depending on their availability and expertise.

The QCRT advisors:
- Help define and validate quadrants and questionnaires,
- Advise on service provider inclusion, participate in briefing calls,
- Give their perspectives on service provider ratings and review report drafts.

ISG Advisors to this study

Brice LeBlance
Principal Consultant - Enterprise Change
If your company is listed on this page or you feel your company should be listed, please contact ISG to ensure we have the correct contact person(s) to actively participate in this research.

AdaptiveU from Anywhere Tools
Adobe Captivate from Adobe
Articulate 360
Assima
Atlassian
Basecamp
Beekeeper
BlueJeans
Camtasia from TechSmith
Changefirst
ChangeScout from Deloitte
Chatter from Salesforce
ClipChamp
Composica
Cornerstone OnDemand
Crowd Wisdom from Community Brands
EdApp from SafetyCulture
EnableNow from SAP
Flock
GoToMeeting from GoTo
Guru from Guru Technologies
Happeo
HipChat from Atlassian
Interact
Jive from Jive Software
Jostle
jTask Pulse from jTask
Knowbly
Loop
Mattermost
OrgMapper Influence
Poppolo
ProfPros
Quinyx
Scribe
Slack Connect from Slack/A Salesforce Company
Slack Enterprise Grid from Slack/A Salesforce Company
Slack from Slack/A Salesforce Company
Slackline from Slack/A Salesforce Company
Smartsheet
Teams from Microsoft
The Change Compass
The Change Shop
Trello from Atlassian
uPerform from ANCILE Solutions
Viima from Viima Solutions
Vmaker from Animaker
Walkme
Webex from Cisco
Whatfix
Workplace from Facebook
Workvivo from Zoom
Yammer from Microsoft
YOOBIC
Zebra Reflexis from Zebra Technologies
Zipline
Zoom
The ISG Provider Lens™ Quadrant research series is the only service provider evaluation of its kind to combine empirical, data-driven research and market analysis with the real-world experience and observations of ISG’s global advisory team. Enterprises will find a wealth of detailed data and market analysis to help guide their selection of appropriate sourcing partners, while ISG advisors use the reports to validate their own market knowledge and make recommendations to ISG’s enterprise clients. The research currently covers providers offering their services across multiple geographies globally.

For more information about ISG Provider Lens™ research, please visit this webpage.

ISG Research™ provides subscription research, advisory consulting and executive event services focused on market trends and disruptive technologies driving change in business computing. ISG Research™ delivers guidance that helps businesses accelerate growth and create more value.

ISG offers research specifically about providers to state and local governments (including counties, cities) as well as higher education institutions. Visit: Public Sector.

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Founded in 2006, and based in Stamford, Conn., ISG employs more than 1,600 digital-ready professionals operating in more than 20 countries—a global team known for its innovative thinking, market influence, deep industry and technology expertise, and world-class research and analytical capabilities based on the industry’s most comprehensive marketplace data.

For more information, visit isg-one.com.
MAY, 2023

BROCHURE: ORGANIZATIONAL CHANGE MANAGEMENT (OCM) PLATFORMS AND TOOLS