

# Cloudera Ecosystem Partners

Assessing providers supporting enterprises in  
Cloudera platform modernization and hybrid  
cloud adoption



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Enterprises are re-architecting the way data, analytics and AI operate across hybrid and multicloud environments, looking beyond managing data assets and toward establishing scalable, governed and production-ready data foundations that support analytics and AI at enterprise scale. This shift in perspective requires architectural modernization, operational rigor and clear accountability across a platform's lifecycle.

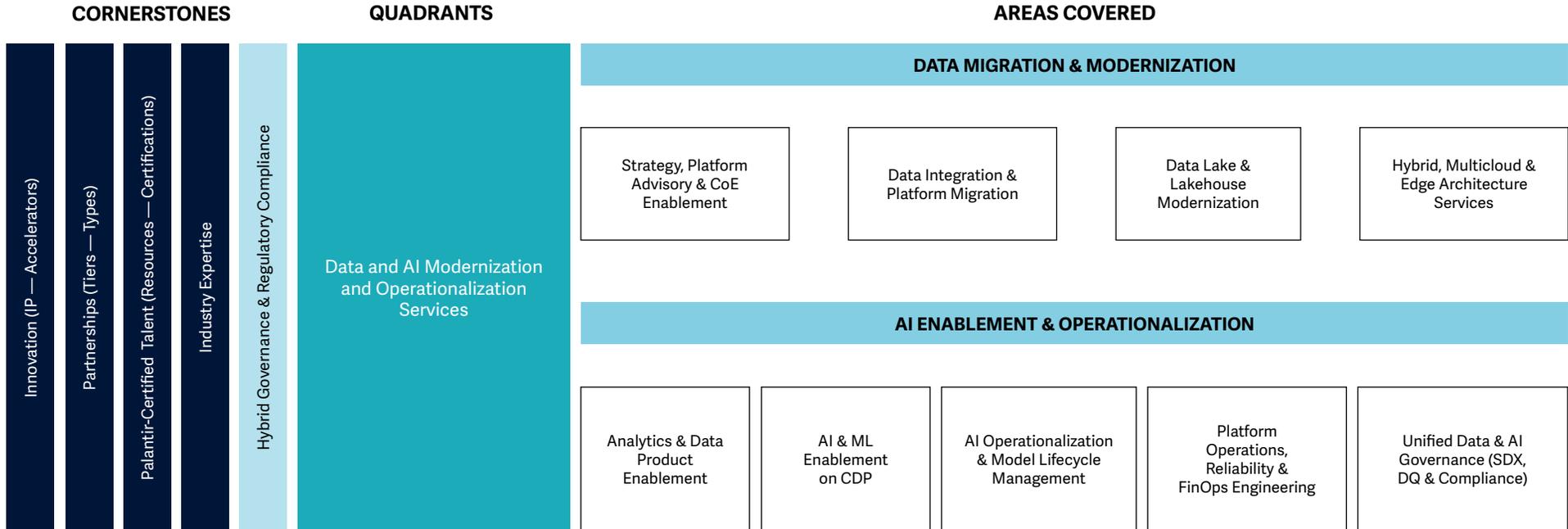
Cloudera provides a hybrid data platform that serves as a foundation, unifying data engineering, warehousing, streaming, ML and AI workloads under consistent governance and security controls. Its architecture allows enterprises to modernize legacy data platforms and extend them into hybrid and cloud-native environments without losing oversight or compliance. The platform supports the consolidation of data services, while enabling the use of analytics and AI on trusted datasets.

However, the potential of the platform is dependent on structured execution and operational integration. Enterprises rely on an ecosystem of partners to translate Cloudera's technical foundation into business-aligned operating models. These partners (providers) design modernization roadmaps, migrate and rationalize workloads, establish governance frameworks, and embed AI and GenAI into production environments. They also take on the responsibility for reliability, cost control and lifecycle management across distributed infrastructure.

The Cloudera Ecosystem Partners study evaluates providers that enable enterprises to transform their data estates using Cloudera Data Platform as a scalable, secure and AI-ready data foundation, spanning modernization, AI operationalization and managed platform services.



# Cloudera Ecosystem Partners 2026



This study assesses Cloudera partners' capabilities in delivering **governed data modernization, AI enablement and operationalization.**

Simplified Illustration Source: ISG 2026

**Data and AI Modernization and Operationalization Services**

**Definition**

**The ISG Provider Lens® Cloudera Ecosystem Partners study offers the following to business and IT decision-makers:**

- Transparency on the strengths and weaknesses of relevant providers
- A differentiated positioning of providers by segments on their competitive strengths and portfolio attractiveness
- Focus on the global market

Our study serves as an important decision-making basis for positioning, key relationships and GTM considerations. ISG advisors and enterprise clients also use information from these reports to evaluate their current vendor relationships and potential engagements.



### Definition

This quadrant evaluates providers that enable enterprises to modernize and operationalize data and AI environments using Cloudera across hybrid and multicloud infrastructure . The assessment focuses on providers' ability to transform legacy and fragmented data estates into governed, scalable and AI-ready architectures, while concurrently supporting enterprise-wide adoption.

The study examines a provider's modernization depth, migration and engineering capabilities, AI integration abilities on trusted data, and prowess in the use of reusable frameworks and accelerators. It also evaluates their capabilities in handling operational maturity, including lifecycle management, reliability engineering, cost optimization and embedded governance across data and AI workflows. The quadrant reflects the convergence of data platform engineering and AI operationalization, positioning Cloudera Data Platform as a control plane for enterprise data and AI modernization.

### Eligibility Criteria

1. Demonstrate proven capability to **architect, deploy and modernize** Cloudera environments across **on-premises, private cloud and public** cloud infrastructure
2. Show the ability to design, optimize and operationalize **batch and real-time pipelines** with **lineage**, metadata management and performance controls
3. Have the capability to **integrate ML, AI and GenAI workloads** using Cloudera-native services, while ensuring **data governance, model traceability and compliance**
4. Can showcase **repeatable migration and modernization blueprints, accelerators, automation tools** and structured methodologies to transition legacy and fragmented data estates into hybrid and cloud-native Cloudera environments
5. Implement **enterprise-grade security, privacy, auditability and data quality** controls across the platform lifecycle
6. Can provide platform operations under **defined SLAs**, including lifecycle management, upgrades, **performance tuning, cost optimization and reliability engineering**
7. Provide support for large-scale adoption, including **self-service enablement**, skill transfer, **FinOps discipline and operating model transformation**



## Quadrants by Region

As a part of this ISG Provider Lens® study, we are introducing the following quadrant on Cloudera Ecosystem Partners 2026:

Quadrant	Global
Data and AI Modernization and Operationalization Services	✓



The research phase falls in the period between February and April 2026, during which survey, evaluation, analysis and validation will take place. The results will be presented to the media in June 2026.

## Milestones

	Beginning	End
Survey Launch	February 18, 2026	
Survey Phase	February 19, 2026	March 19, 2026
Sneak Preview	May 2026	May 2026
Press Release & Publication	June 2026	

Collecting client testimonials via the Star of Excellence® Program requires early client referrals (no official reference needed) because CX scores have a direct influence on the provider's position in the IPL quadrant and the awards.

Please refer to the [link](#) to view/download the ISG Provider Lens® 2026 research agenda.

### Access to Online Portal

You can view/download the questionnaire from [here](#) using the credentials you have already created or refer to the instructions in the invitation email to generate a new password. We look forward to your participation!

## Buyers Guide

ISG Software Research, formerly “Ventana Research,” offers market insights by evaluating technology providers and products through its Buyers Guides. The findings are drawn from the research-based analysis of product and customer experience categories, ranking and rating software providers and products to help facilitate informed decision-making and selection processes for technology.

In the course of the Cloudera Ecosystem Partners IPL launch, we want to take advantage of the opportunity to draw your attention to related research and insights that ISG Research will publish in 2026. For more information, refer to the [Buyers Guide research schedule](#).

### Research Production Disclaimer:

ISG collects data for the purposes of conducting research and creating provider/vendor profiles. The profiles and supporting data are used by ISG advisors to make recommendations and inform their clients of the experience and qualifications of any applicable provider/vendor for outsourcing the work identified by clients. This data is collected as part of the ISG FutureSource® process and the Candidate Provider Qualification (CPQ) process. ISG may choose to only utilize this collected data pertaining to certain countries or regions for the education and purposes of its advisors and not produce ISG Provider Lens® reports. These decisions will be made based on the level and completeness of the information received directly from providers/vendors and the availability of experienced analysts for those countries or regions. Submitted information may also be used for individual research projects or for briefing notes that will be written by the lead analysts.



### ISG Star of Excellence® — Call for nominations

The Star of Excellence® is an independent recognition of excellent service delivery based on the Voice of the Customer concept. ISG has designed the Star of Excellence® program to collect client feedback about service providers' success in demonstrating the highest standards of client service excellence and customer centricity.

The global survey is all about services that are associated with IPL studies. In consequence, all ISG Analysts are continuously provided with information on the customer experience of all relevant service providers. This information comes on top of existing first-hand advisor feedback that IPL leverages in its practitioner-led consulting approach.

Providers are invited to [nominate](#) their clients to participate. Once the nomination has been submitted, ISG sends out a mail confirmation to both sides. It is self-evident that ISG anonymizes all customer data and does not share it with third parties.

Our vision for the Star of Excellence® is to become acknowledged as the leading industry recognition for client service excellence and serve as the benchmark for measuring client sentiments.

To ensure your selected clients complete the feedback for your nominated engagement, please use the "Nominate (for Providers)" section on the Star of Excellence® [website](#).

We have set up an email where you can direct any questions or provide comments. This email will be checked daily, please allow up to 24 hours for a reply.

Here is the email address:  
[star@cx.isg-one.com](mailto:star@cx.isg-one.com)



**ISG Star of Excellence**



## Methodology & Team

The ISG Provider Lens® 2026 – Cloudera Ecosystem Partners study analyzes the relevant providers in the global market, based on a multi-phased research and analysis process, and positions these providers based on the ISG Research methodology.

**Study Sponsor:**

Namratha Dharshan

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The research and analysis presented in this report includes research from the ISG Provider Lens® program, ongoing ISG Research programs, interviews with ISG advisors, briefings with service providers and analysis of publicly available market information from multiple sources. The data collected for this report represent information that ISG believes to be current as of February 2026 for providers that actively participated and for providers that did not. ISG recognizes that many mergers and acquisitions may have occurred since then, but this report does not reflect these changes.

All revenue references are in U.S. dollars (\$US) unless noted otherwise.



## Contacts For This Study

### Study Sponsor



**Namratha  
Dharshan**

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**Senior Manager and  
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**Sandya  
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**Senior Research  
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**Data Analyst**



**Mari Aravind  
Raj**

**Project Manager**



### ISG Provider Lens® Advisors Involvement Program

ISG Provider Lens® offers market assessments incorporating practitioner insights, reflecting regional focus and independent research. ISG ensures advisor involvement in each study to cover the appropriate market details aligned to the respective service lines/technology trends, service provider presence and enterprise context.

In each region, ISG has expert thought leaders and respected advisors who know the provider portfolios and offerings as well as enterprise requirements and market trends. On average, three consultant advisors participate as part of each study's quality and consistency review process. The consultant advisors ensure each study reflects ISG advisors' experience in the field, which complements the primary and secondary research the analysts conduct. ISG advisors participate in each study as part of the consultant advisors' group and contribute at different levels depending on their availability and expertise.

The consultant advisors:

- Help define and validate quadrants and questionnaires
- Advise on service provider inclusion and participate in briefing calls
- Give their perspectives on service provider ratings and review report drafts

## ISG Advisors for this study



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Jawahar

**Principal Consultant**



Dr. Dorotea  
Baljević

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Gowtham Kumar  
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Loren  
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Olga  
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Ryan  
Hamze

**Director**



## Invited Companies

**If your company is listed on this page or you feel your company should be listed, please contact ISG to ensure we have the correct contact person(s) to actively participate in this research.**

Accenture	Deloitte	NEC	Think Big Analytics
Agile Lab	DesignMind	NTT DATA	United Consult Zrt
Agilitics	DXC	ORDIX	Value Partners
Atos	EOH	Paraview	Wipro
Avalon Consulting	Fujitsu	phData	Xpand IT
Bespin Global	G-ABLE	Pythian	
Bluematrix	HCLTech	Rittman Mead	
Capgemini	Impetus	saracus	
Clairvoyant	Infosys	Scigility	
Claranet	inovex	Search Technologies	
ClearPeaks	Kainos	Semantix	
Cloudwick	Kyndryl	SoftServe	
Cognizant	Lutech	Target Reply	
Data Reply	Minsait - Indra	TCS	
Databorn	Navigator Management Partners	Tech Mahindra	



### Provider Lens®

The ISG Provider Lens® Quadrant research series is the only service provider evaluation of its kind to combine empirical, data-driven research and market analysis with the real-world experience and observations of ISG's global advisory team. Enterprises will find a wealth of detailed data and market analysis to help guide their selection of appropriate sourcing partners.

ISG advisors use the reports to validate their own market knowledge and make recommendations to ISG's enterprise clients. The research currently covers providers offering their services across multiple geographies globally.

For more information about ISG Provider Lens® research, please visit this [webpage](#).

### Research™

ISG Research™ provides subscription research, advisory consulting and executive event services focused on market trends and disruptive technologies driving change in business computing. ISG Research™ delivers guidance that helps businesses accelerate growth and create more value.

ISG offers research specifically about providers to state and local governments (including counties and cities) and higher education institutions. Visit: [Public Sector](#).

For more information about ISG Research™ subscriptions, please email [contact@isg-one.com](mailto:contact@isg-one.com), call +1.203.454.3900, or visit [research.isg-one.com](http://research.isg-one.com).

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[ISG](#) (Information Services Group) (Nasdaq: [III](#)) is a leading global AI-centered technology research and advisory firm. A trusted partner to more than 900 clients, including 75 of the world's top 100 enterprises, ISG is a long-time leader in technology and business services sourcing that is now at the forefront of leveraging AI to help organizations achieve operational excellence and faster growth.

The firm, founded in 2006, is known for its proprietary market data, in-depth knowledge of provider ecosystems, and the expertise of its 1,600 professionals worldwide working together to help clients maximize the value of their technology investments.

For more information, visit [isg-one.com](http://isg-one.com).





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