

Databricks Ecosystem Partners

Assessing service providers enabling enterprise
Databricks transformations



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Databricks has become a pivotal platform driving the convergence of data engineering, analytics and AI. Its Unified Data Analytics Platform integrates data, AI and governance to accelerate time to insight and enable enterprise-scale GenAI. Built on the lakehouse architecture, Databricks unifies structured, unstructured and streaming data under a single governance framework powered by Delta Lake, Unity Catalog, MLflow and Mosaic AI. The introduction of MosaicML and Databricks AI/agent frameworks strengthens its role as an enabler of enterprise-grade GenAI and custom LLM development, where governed data meets scalable AI capabilities.

The Databricks partner ecosystem has expanded rapidly, reflecting strong enterprise demand for modernization, governance and AI-ready platforms. Partners (providers) are critical in translating Databricks' vision into tangible business outcomes, spanning strategy, migration, operational optimization and innovation. As Databricks continues to natively integrate data intelligence and AI, it is evolving from a unified data management solution into a strategic AI backbone.

Providers' capabilities broadly fall into two quadrants:

- **Modernization and AI/ML Enablement Services**, including advisory, modernization, data engineering, data sharing and collaboration, and business application development
- **Managed Data and Optimization Services**, including post-implementation support and cost optimization, with a focus on security, regulatory compliance and observability

ISG's analysis evaluates service providers delivering Databricks-aligned consulting, implementation and managed services that enable scalable, secure, and cost-efficient data and AI transformation.

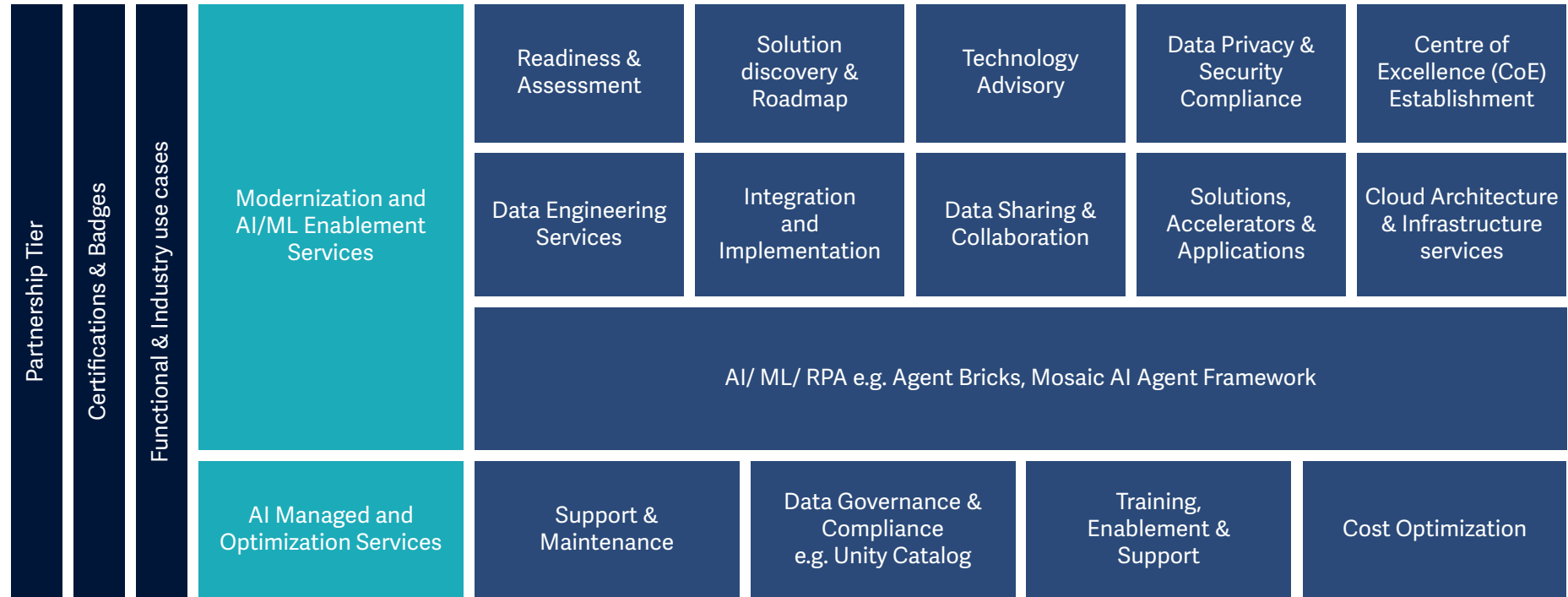


Blueprint: Databricks Ecosystem Partners 2026

CORNERSTONES

QUADRANTS

AREAS COVERED



This study evaluates providers' capabilities based on their and service portfolio and competitiveness within the **Databricks ecosystem.**

Simplified Illustration Source: ISG 2025

Modernization and AI/ML Enablement Services

Managed Data and Optimization Services

The ISG Provider Lens® Databricks Ecosystem Partners 2026 study offers the following to business and IT decision makers:

- Transparency on the strengths and weaknesses of relevant providers
- A differentiated positioning of providers by segments (quadrants) based on their competitive strengths and portfolio attractiveness
- Focus on the Brazil and Global market

Our study serves as an important decision-making basis for positioning, key relationships and go-to-market considerations. ISG advisors and enterprise clients also use information from these reports to evaluate their current vendor relationships and potential engagements.



Modernization and AI/ML Enablement Services

Definition

This quadrant evaluates providers that deliver end-to-end advisory, architecture, migration and deployment services on Databricks, helping enterprises define data and AI modernization strategies, implement Databricks Lakehouse Platform and accelerate AI adoption. Typical engagements include cloud and data modernization road maps, architecture and migration planning, data engineering, analytics enablement and governance setup through Unity Catalog.

Providers are evaluated on expertise in data architecture, Delta Lake and MLflow implementation, and multicloud or hybrid data integration, as well as their ability to operationalize streaming pipelines, enable real-time analytics and incorporate Mosaic AI into enterprise workflows. Leading providers combine strategic consulting with strong technical execution and reusable IP assets to shorten time to value.

Eligibility Criteria

1. Ability to offer **end-to-end Databricks services**, encompassing strategy, consulting, architecture design, migration planning and implementation
2. Expertise in **developing analytics frameworks, architectural blueprints, adoption road maps, AI and ML workflows**, and industry-specific data solutions and applications
3. Proven experience in **Databricks-based data modernization, migration and AI enablement projects**
4. Strong capabilities in **designing lakehouse and multicloud data architectures** using Delta Lake, Unity Catalog and MLflow
5. Referenceable **implementations involving analytics enablement, streaming data, or AI and ML solutions** using Databricks components
6. Documented **frameworks, accelerators or toolkits for ETL/ELT, governance or model lifecycle management**
7. Established **best practices for Unity Catalog setup, data security and lineage configuration**
8. **Capabilities in change management, user adoption** and enterprise enablement programs
9. Availability of **validated client case studies** or references showcasing Databricks-enabled outcomes
10. **Ecosystem alignment and strategic partnerships, including preferred partner designations or early-access participation**, that demonstrate innovation maturity



Managed Data and Optimization Services

Definition

This quadrant assesses providers that deliver post deployment operations, optimization and governance for Databricks environments. These managed services span monitoring, cost management, FinOps, performance tuning, compliance and MLOps automation, ensuring the reliability, scalability and regulatory adherence of Databricks workloads across hybrid cloud and multicloud infrastructures.

In this quadrant, providers are evaluated on their ability to enable intelligent operations through automation, observability and policy-driven governance. Leading providers demonstrate depth in performance optimization, cost forecasting, lineage and audit management, and secure access control. Providers are increasingly combining FinOps, MLOps and AI-driven observability into unified management frameworks that sustain operational excellence and maximize ROI.

Eligibility Criteria

1. Capabilities in delivering **Databricks-specific managed services, including monitoring, FinOps, optimization, SLA management, incident management** and platform operations support
2. Established **CI/CD automation for Databricks workflows**, with seamless model lifecycle governance, drift detection and rollback support
3. Expertise in **MLOps and LLMOps automation**, including model retraining, evaluation and deployment workflows
4. Expertise in **implementing enterprise-grade access controls, data protection and continuous compliance monitoring**
5. Expertise in **implementing Unity Catalog for access control, lineage tracking and regulatory compliance**
6. Ability to enable **continuous data quality monitoring** and maintain **audit-ready governance practices**
7. Ability to deliver **AI-driven observability, anomaly detection, automated remediation, proven FinOps-driven cost optimization** and centralized monitoring dashboards for platform efficiency
8. Documented success in improving **platform efficiency, reliability and cost transparency** through continuous performance tuning and optimization
9. Ability to offer **user training, certification programs and continuous environment optimization**
10. Customer success stories showcasing **measurable outcomes for managed services on Databricks**



Quadrants by Region

As a part of this ISG Provider Lens® quadrant study, we are introducing the following two quadrants on Databricks Ecosystem Partners 2026:

Quadrant	Brazil	Global
Modernization and AI/ML Enablement Services	✓	✓
Managed Data and Optimization Services	✓	✓



The research phase falls in the period between November 2025 and December 2025, during which survey, evaluation, analysis and validation will take place. The results will be presented to the media in April 2026.

Milestones	Beginning	End
Survey Launch	November 25, 2025	
Survey Phase	November 25, 2025	December 23, 2025
Sneak Preview	March 2026	March 2026
Press Release & Publication	April 2026	

Please refer to the [ISG Provider Lens® 2026 research](#) agenda to view and download the list of other studies conducted by ISG Provider Lens®.

Access to Online Portal

You can view/download the questionnaire from [here](#) using the credentials you have already created or refer to instructions provided in the invitation email to generate a new password. We look forward to your participation!

Buyers Guide

ISG Software Research, formerly “Ventana Research,” offers market insights by evaluating technology providers and products through its Buyers Guides. The findings are drawn from the research-based analysis of product and customer experience categories, ranking and rating software providers and products to help facilitate informed decision-making and selection processes for technology.

In the course of the Databricks Ecosystem Partners IPL launch, we want to take advantage of the opportunity to draw your attention to related research and insights that ISG Research will publish in 2026. For more information, refer to the [Buyers Guide research schedule](#).

Research Production Disclaimer:

ISG collects data for the purposes of conducting research and creating provider/vendor profiles. The profiles and supporting data are used by ISG advisors to make recommendations and inform their clients of the experience and qualifications of any applicable provider/vendor for outsourcing the work identified by clients. This data is collected as part of the ISG FutureSource™ process and the Candidate Provider Qualification (CPQ) process. ISG may choose to only utilize this collected data pertaining to certain countries or regions for the education and purposes of its advisors and not produce ISG Provider Lens® reports. These decisions will be made based on the level and completeness of the information received directly from providers/vendors and the availability of experienced analysts for those countries or regions. Submitted information may also be used for individual research projects or for briefing notes that will be written by the lead analysts.



ISG Star of Excellence™ — Call for nominations

The Star of Excellence™ is an independent recognition of excellent service delivery based on the Voice of the Customer concept. ISG has designed the Star of Excellence program to collect client feedback about service providers' success in demonstrating the highest standards of client service excellence and customer centricity.

The global survey is all about services that are associated with IPL studies. In consequence, all ISG Analysts are continuously provided with information on the customer experience of all relevant service providers. This information comes on top of existing first-hand advisor feedback that IPL leverages in its practitioner-led consulting approach.

Providers are invited to [nominate](#) their clients to participate. Once the nomination has been submitted, ISG sends out a mail confirmation to both sides. It is self-evident that ISG anonymizes all customer data and does not share it with third parties.

Our vision for the Star of Excellence is to become acknowledged as the leading industry recognition for client service excellence and serve as the benchmark for measuring client sentiments.

To ensure your selected clients complete the feedback for your nominated engagement, please use the "Nominate (for Providers)" section on the Star of Excellence™ [website](#).

We have set up an email where you can direct any questions or provide comments. This email will be checked daily, please allow up to 24 hours for a reply.

Here is the email address:
star@cx.isg-one.com



ISG Star of Excellence



The ISG Provider Lens® 2025 – Databricks Ecosystem Partners study analyzes the relevant software vendors/service providers in the Brazil and Global market, based on a multi-phased research and analysis process, and positions these providers based on the ISG Research methodology.

Study Sponsor:

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The research and analysis presented in this study will include data from the ISG Provider Lens® program, ongoing ISG Research programs, interviews with ISG advisors, briefings with service providers and analysis of publicly available market information from multiple sources. ISG recognizes the time lapse and possible market developments between research and publishing, in terms of mergers and acquisitions, and acknowledges that those changes will not reflect in the reports for this study.

All revenue references are in U.S. dollars (\$US) unless noted otherwise.



Contacts For This Study

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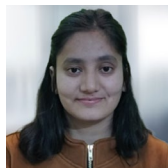
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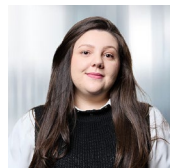
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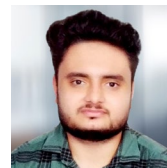
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Research Analyst



Kellem
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Research Analyst



Anuj
Sharma

Data Analyst



G K Vaishnavi

Project Manager



ISG Provider Lens® Advisors Involvement Program

ISG Provider Lens® offers market assessments incorporating practitioner insights, reflecting regional focus and independent research. ISG ensures advisor involvement in each study to cover the appropriate market details aligned to the respective service lines/technology trends, service provider presence and enterprise context.

In each region, ISG has expert thought leaders and respected advisors who know the provider portfolios and offerings as well as enterprise requirements and market trends. On average, three consultant advisors participate as part of each study's quality and consistency review process. The consultant advisors ensure each study reflects ISG advisors' experience in the field, which complements the primary and secondary research the analysts conduct. ISG advisors participate in each study as part of the consultant advisors' group and contribute at different levels depending on their availability and expertise.

The consultant advisors:

- Help define and validate quadrants and questionnaires,
- Advise on service provider inclusion, participate in briefing calls,
- Give their perspectives on service provider ratings and review report drafts.



Invited Companies

If your company is listed on this page or you feel your company should be listed, please contact ISG to ensure we have the correct contact person(s) to actively participate in this research.

10Pearls	Advaiya Solutions	Anblicks	Capgemini
4 Mile	Affine	Antz	cbs
Aarini	Agile Insights	Apexon	Celebal Technologies
Aays	AgileThought	Apside	CGI
Aby3	AI CONNEX	ASSYST	Ciklum
Accenture	AI Consulting Group	b.telligent	Cloubis
Aceis	Aidetic	Baufest	Coforge
Acuity Knowledge Partners	Akkodis	Birlasoft	Cognizant
adaptiv	Alephys	Bitwise	Damco Solutions
Addend	Alphaleo	BizMetric	Danetics
Addepto	Altis	BJSS	Data Reply
Addo AI	Amdocs	BloomfieldX	Deloitte
Adeptnova	Ampcome	BlueShift Brasil	Devoteam
ADL Group	Analytics8	brillio	DXC
Advaiya Solutions	Analytics8	bSide	ELCA



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Encora	Ignite Digital Services	Milestone Technologies	Persistent Systems
Entrada	Impetus	MSRcosmos	Protiviti
EPAM	Infogain	Nagarro	Publicis Sapient
Etlia	Infosys	Navitas	Quantiphi
Eviden	Insight	Neoris	Quest Global
EY	ITC Infotech	Neudesic	Randstad Digital
Fractal Analytics	Keyrus	Nexer	RCG Global services
Genpact	Kiranam Technologies	Nortal	Relanto
GlobalLogic	Koantek	NTT DATA	Revel Labs
Grid Dynamics	KPMG	Numentica	Revenite
Happiest Minds Technologies	L&T	Nuvento	Robosoft
HCLTech	Lovelytics	NWorld	SDG Group
Hexaware	LTIMindtree	Optera	Simplex Inc.
Hitachi Solutions	Marlabs	People Tech Group	Slalom
IBM	Matrix	Perficient	SoftServe



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Spassu Tecnologia

StratLytics

Synechron

Synogize

Syscort Technologies

Tata Consultancy Services (TCS)

Tech mahindra

TEKsystems

Telstra Purple

Teqfocus Consulting

The Altis

The Logic Laye

Theta

Thoughtworks

Tiger Analytics

TL Consulting

TMC Group

Tredence

T-Systems

Valcon

ValueLabs

Valorem Reply

Vanrish Technologies

Velrada

Version 1

Virtusa

Viseo

Vrahad Analytics

Wavestone

Wavicle Data Solutions

Wipro

WTD Analytics

YASH Technologies

Zeaware Consulting Services (ZCS)

Zensar

ZS



iSG Provider Lens®

The ISG Provider Lens® Quadrant research series is the only service provider evaluation of its kind to combine empirical, data-driven research and market analysis with the real-world experience and observations of ISG's global advisory team. Enterprises will find a wealth of detailed data and market analysis to help guide their selection of appropriate sourcing partners.

ISG advisors use the reports to validate their own market knowledge and make recommendations to ISG's enterprise clients. The research currently covers providers offering their services across multiple geographies globally.

For more information about ISG Provider Lens® research, please visit this [webpage](#).

iSG Research™

ISG Research™ provides subscription research, advisory consulting and executive event services focused on market trends and disruptive technologies driving change in business computing. ISG Research™ delivers guidance that helps businesses accelerate growth and create more value.

ISG offers research specifically about providers to state and local governments (including counties, cities) as well as higher education institutions. Visit: [Public Sector](#).

For more information about ISG Research™ subscriptions, please email contact@isg-one.com, call +1.203.454.3900, or visit research.isg-one.com.

iSG

ISG (Information Services Group) (Nasdaq: III) is a leading global AI-centered technology research and advisory firm. A trusted partner to more than 900 clients, including 75 of the world's top 100 enterprises, ISG is a long-time leader in technology and business services sourcing that is now at the forefront of leveraging AI to help organizations achieve operational excellence and faster growth.

The firm, founded in 2006, is known for its proprietary market data, in-depth knowledge of provider ecosystems, and the expertise of its 1,600 professionals worldwide working together to help clients maximize the value of their technology investments.

For more information, visit isg-one.com.





NOVEMBER, 2025

BROCHURE: DATABRICKS ECOSYSTEM PARTNERS