

# Palantir Ecosystem Partners

Assessment of service providers transforming  
enterprise Palantir implementations



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## Introduction

Palantir has evolved from a pioneering data platform to a leading enabler of enterprise-scale AI transformation. Built on Foundry and Artificial Intelligence Platform (AIP), it provides a unified environment for integrating, contextualizing and operationalizing AI across business and government functions. Its ontology-based architecture links data with operational decisions, while AIP enables secure, governed deployment of generative and agentic AI across complex environments.

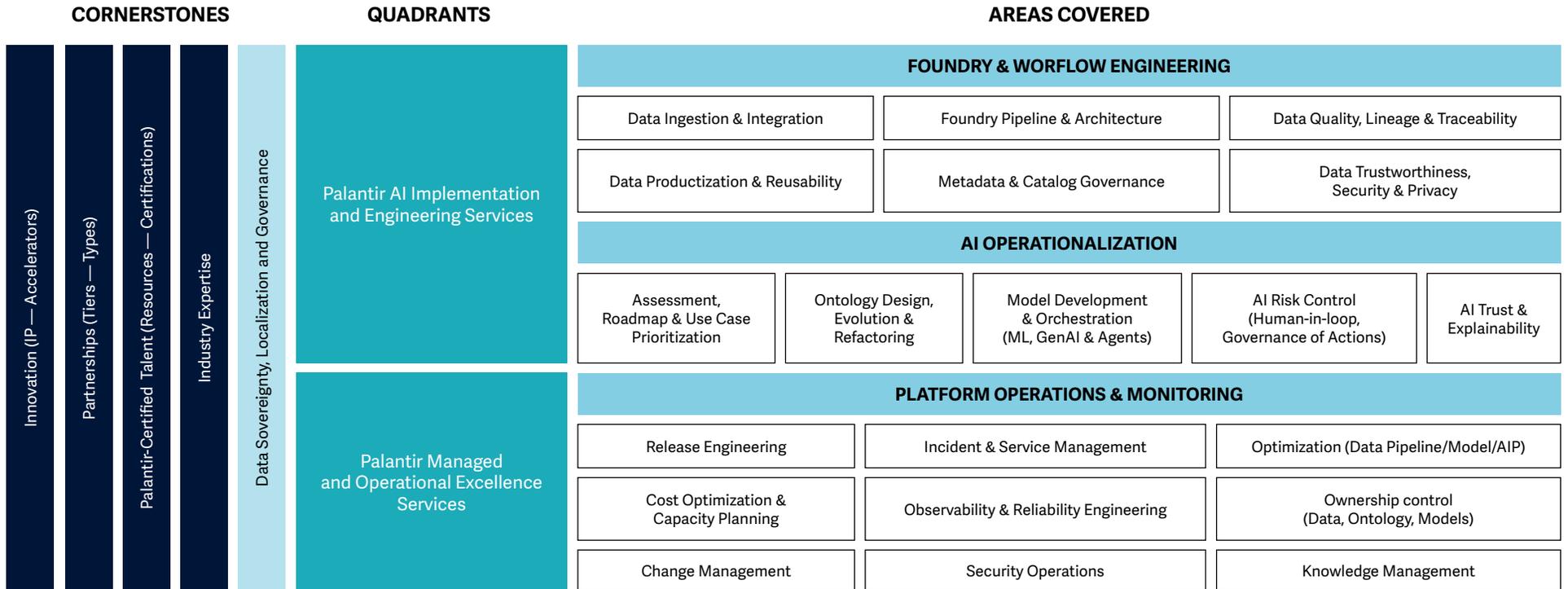
Today, enterprises view Palantir not merely as a technology stack but as an AI operating system that unifies data, analytics and intelligent workflows. Palantir's core transformative platforms, including Foundry, Gotham, Apollo and AIP, empower enterprises to harmonize data, embed reasoning, control and transparency into decision systems, accelerating adoption. The Palantir ecosystem now includes a fast-growing network of advisory, engineering and innovation partners that help clients design ontologies, build AI agents and deploy contextual intelligence

across industries. These partnerships are reshaping how enterprises scale AI, reduce integration complexity and create measurable business value.

The ISG Provider Lens® Palantir Ecosystem Partners 2026 study evaluates how providers enable clients to realize the full value of Palantir's platforms. It analyzes partner maturity across consulting, implementation, operational excellence and innovation-led solutions, providing enterprises with the transparency and benchmarking needed to guide investment and partner selection.



## Palantir Ecosystem Partners 2026



The study evaluates provider capabilities across the **Palantir ecosystem**, including integration of AI modeling, ontology development and operational deployment.



Simplified Illustration Source: ISG 2026

### Definition

**The ISG Provider Lens® Palantir Ecosystem Partners 2026 study offers the following to business and IT decision makers:**

- Transparency on the strengths and weaknesses of relevant providers.
- A differentiated positioning of providers by segments on their competitive strengths and portfolio attractiveness.
- Focus on the global market.

Our study serves as an important decision-making basis for positioning, key relationships, and go-to-market considerations. ISG advisors and enterprise clients also use information from these reports to evaluate their current vendor relationships and potential engagements.



## Palantir AI Implementation and Engineering Services

### Definition

This quadrant assesses providers that guide enterprises in defining Palantir adoption strategies and identifying the right use cases. These providers align data architectures to business priorities and operationalize AI responsibly using Palantir Foundry and AIP. They operationalize ontologies, modular AI agents, digital twin frameworks and industry-specific AI products, turning complex AI blueprints into working systems that connect data, decisions and operations.

Partners should exhibit strong product engineering and domain knowledge to design reusable intellectual property and low-code accelerators. They should demonstrate strong competencies in AI and data strategy, bringing certified Palantir engineers and deep industry experience.

Provider offerings should include AI model deployment, ontology versioning and secure embedding of LLMs into enterprise workflows. These partners transform Palantir's core technologies into end-to-end operational systems that enable contextual analytics and AI-driven business processes.

### Eligibility Criteria

1. Offer **end-to-end Palantir implementation services in Foundry and AIP environments across industries**, encompassing consulting, data architecture, AI solution development and operationalization
2. Demonstrate **cross-industry transformation** through packaged, outcome-driven solutions
3. Deliver **ontology modeling, pipeline engineering and AI model integration** tailored to enterprise and industry contexts
4. Enable integration with **external platforms** (including clouds, ERPs, CRMs and IoT systems) for end-to-end visibility
5. Have developed **solution blueprints, accelerators and domain-specific use cases**, e.g., predictive maintenance, supply chain AI, financial crime detection and public safety analytics
6. **Embed agentic workflows and fine-tune LLMs** securely within client environments and enterprise decision workflows
7. Demonstrate client outcomes through **scalable AI deployment** and measurable ROI across regulated environments such as aerospace, defense, BFSI, healthcare and the public sector
8. Design **governance, compliance and ethics** structures aligned to Palantir's controlled AI model



### Definition

This quadrant evaluates providers that manage Palantir environments to ensure sustained performance, security and optimization. Services include continuous monitoring, version upgrades, data-quality validation and AI lifecycle management for models running on Foundry and AIP.

Providers' managed and operational excellence services span operations monitoring, cost management, performance tuning, compliance and change management, ensuring the workload reliability, scalability and regulatory adherence. Partners maintain compliance and governance with enterprise security operations, privacy and regulatory frameworks while managing model drift and runtime stability.

Service provider offerings should include predictive maintenance, backup and recovery, and optimization dashboards that connect platform performance with business KPIs. Partners help enterprises maintain resilient Palantir operations, reduce TCO and sustain data-to-AI continuity as the platform evolves.

### Eligibility Criteria

1. **End-to-end managed service operations** that are specific to Foundry/AIP operations, including incident and change management, cost optimization and performance tuning
2. Expertise in **operations automation**, including DataOps, MLOps, ModelOps, LLMops, AgentOps and FinOps
3. Capabilities in implementing **continuous retraining and model version control** workflows
4. Service quality through defined **SLAs and SLOs**, automated monitoring and compliance dashboards
5. Expertise in **observability and reliability operations** across data pipeline reliability and ontology lifecycle management
6. **Self-healing capabilities in using automation for data issue detection, incident resolution and platform upgradation**
7. Proven experience maintaining **multi-tenant or hybrid deployments** of Foundry and AIP
8. Establishing **continuous improvement programs** such as post-incident reviews, root cause analysis (RCA) themes and quarterly improvement plans



## Quadrants by Region

As a part of this ISG Provider Lens® quadrant study, we are introducing the following two quadrants on Palantir Ecosystem Partners 2026

Quadrant	Global
Palantir AI Implementation and Engineering Services	✓
Palantir Managed and Operational Excellence Services	✓



The research phase falls in the period between February and April 2026, during which survey, evaluation, analysis and validation will take place. The results will be presented to the media in July 2026.

Milestones	Beginning	End
Survey Launch	February 18, 2026	
Survey Phase	February 19, 2026	March 19, 2026
Sneak Preview	May 2026	June 2026
Press Release & Publication	July 2026	

Collecting client testimonials via the Star of Excellence Program requires early client referrals (no official reference needed) because CX scores have a direct influence on the provider’s position in the IPL quadrant and the awards.

Please refer to the [link](#) to view/download the ISG Provider Lens® 2026 research agenda.

**Access to Online Portal**

You can view/download the questionnaire from [here](#) using the credentials you have already created or refer to instructions provided in the invitation email to generate a new password. We look forward to your participation!

**Buyers Guide**

ISG Software Research, formerly “Ventana Research,” offers market insights by evaluating technology providers and products through its Buyers Guides. The findings are drawn from the research-based analysis of product and customer experience categories, ranking and rating software providers and products to help facilitate informed decision-making and selection processes for technology.

In the course of the Palantir Ecosystem Partners IPL launch, we want to take advantage of the opportunity to draw your attention to related research and insights that ISG Research will publish in 2026. For more information, refer to the [Buyers Guide research schedule](#).

**Research Production Disclaimer:**

ISG collects data for the purposes of conducting research and creating provider/vendor profiles. The profiles and supporting data are used by ISG advisors to make recommendations and inform their clients of the experience and qualifications of any applicable provider/vendor for outsourcing the work identified by clients. This data is collected as part of the ISG FutureSource™ process and the Candidate Provider Qualification (CPQ) process. ISG may choose to only utilize this collected data pertaining to certain countries or regions for the education and purposes of its advisors and not produce ISG Provider Lens® reports. These decisions will be made based on the level and completeness of the information received directly from providers/vendors and the availability of experienced analysts for those countries or regions. Submitted information may also be used for individual research projects or for briefing notes that will be written by the lead analysts.



### ISG Star of Excellence® — Call for nominations

The Star of Excellence® is an independent recognition of excellent service delivery based on the Voice of the Customer concept. ISG has designed the Star of Excellence® program to collect client feedback about service providers' success in demonstrating the highest standards of client service excellence and customer centricity.

The global survey is all about services that are associated with IPL studies. In consequence, all ISG Analysts are continuously provided with information on the customer experience of all relevant service providers. This information comes on top of existing first-hand advisor feedback that IPL leverages in its practitioner-led consulting approach.

Providers are invited to [nominate](#) their clients to participate. Once the nomination has been submitted, ISG sends out a mail confirmation to both sides. It is self-evident that ISG anonymizes all customer data and does not share it with third parties.

Our vision for the Star of Excellence® is to become acknowledged as the leading industry recognition for client service excellence and serve as the benchmark for measuring client sentiments.

To ensure your selected clients complete the feedback for your nominated engagement, please use the "Nominate (for Providers)" section on the Star of Excellence® [website](#).

We have set up an email where you can direct any questions or provide comments. This email will be checked daily, please allow up to 24 hours for a reply.

Here is the email address:  
[ISG.star@isg-one.com](mailto:ISG.star@isg-one.com)



**ISG Star of Excellence**



The ISG Provider Lens® 2026 – Palantir Ecosystem Partners study analyzes the relevant software vendors/service providers in the global market, based on a multi-phased research and analysis process, and positions these providers based on the ISG Research methodology.

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The research and analysis presented in this report includes research from the ISG Provider Lens® program, ongoing ISG Research programs, interviews with ISG advisors, briefings with service providers and analysis of publicly available market information from multiple sources. The data collected for this report represent information that ISG believes to be current as of February 2026 for providers that actively participated and for providers that did not. ISG recognizes that many mergers and acquisitions may have occurred since then, but this report does not reflect these changes.

All revenue references are in U.S. dollars (\$US) unless noted otherwise.



## Contacts For This Study

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### ISG Provider Lens® Advisors Involvement Program

ISG Provider Lens offers market assessments incorporating practitioner insights, reflecting regional focus and independent research. ISG ensures advisor involvement in each study to cover the appropriate market details aligned to the respective service lines/technology trends, service provider presence and enterprise context.

In each region, ISG has expert thought leaders and respected advisors who know the provider portfolios and offerings as well as enterprise requirements and market trends. On average, three consultant advisors participate as part of each study's quality and consistency review process. The consultant advisors ensure each study reflects ISG advisors' experience in the field, which complements the primary and secondary research the analysts conduct. ISG advisors participate in each study as part of the consultant advisors' group and contribute at different levels depending on their availability and expertise.

The consultant advisors:

- Help define and validate quadrants and questionnaires,
- Advise on service provider inclusion, participate in briefing calls,
- Give their perspectives on service provider ratings and review report drafts.

## ISG Advisors for this study



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## Invited Companies

**If your company is listed on this page or you feel your company should be listed, please contact ISG to ensure we have the correct contact person(s) to actively participate in this research.**

10x Partners	EY	PVM Inc
Accenture Federal Services	Fourth Age	PwC
Alix Partners	Foxtrot Services	Pythian
Aplos Innovation	Fujitsu	Qeexo
Artefact	IBM	QuantumBlack, AI by McKinsey
Bain & Company	Infosys	SPR
BearingPoint	Kasadara Technology Solutions	Synpulse
Bigbear.AI	KPMG	TCS
Capgemini	KT Corp	Thought Logic
Carahsoft	Launch Consulting	Unit8
CGI Federal	LUMEN Technologies	Vanyar
Codestrap	N-iX	Wipro
Cognizant	Northslope Technologies	
Deloitte	Oracle	
Everfox	Proxet	



## Provider Lens®

The ISG Provider Lens® Quadrant research series is the only service provider evaluation of its kind to combine empirical, data-driven research and market analysis with the real-world experience and observations of ISG's global advisory team. Enterprises will find a wealth of detailed data and market analysis to help guide their selection of appropriate sourcing partners. ISG advisors use the reports to validate their own market knowledge and make recommendations to ISG's enterprise clients. The research currently covers providers offering their services across multiple geographies globally.

For more information about ISG Provider Lens® research, please visit this [webpage](#).

## Research™

ISG Research™ provides subscription research, advisory consulting and executive event services focused on market trends and disruptive technologies driving change in business computing. ISG Research™ delivers guidance that helps businesses accelerate growth and create more value.

ISG offers research specifically about providers to state and local governments (including counties and cities) and higher education institutions. Visit: [Public Sector](#).

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[ISG](#) (Information Services Group) (Nasdaq: [III](#)) is a leading global AI-centered technology research and advisory firm. A trusted partner to more than 900 clients, including 75 of the world's top 100 enterprises, ISG is a long-time leader in technology and business services sourcing that is now at the forefront of leveraging AI to help organizations achieve operational excellence and faster growth.

The firm, founded in 2006, is known for its proprietary market data, in-depth knowledge of provider ecosystems, and the expertise of its 1,600 professionals worldwide working together to help clients maximize the value of their technology investments.

For more information, visit [isg-one.com](http://isg-one.com).





**FEBRUARY, 2026**



**BROCHURE: PALANTIR ECOSYSTEM PARTNERS**