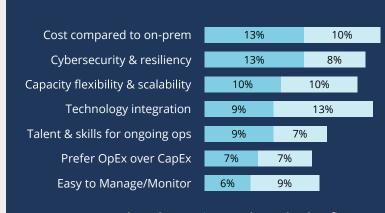
***SG** Market Lens™

Mainframe Study

State of the Mainframe

- While the provision of cloud is growing, mainframe isn't shrinking. See chart to the right.
- 89% of respondents use mainframe-as-aservice (MFaaS) models now. Demand will continue to grow.
- **34%** plan to upgrade existing mainframes, and **17%** expect to purchase brand new mainframe infrastructure.

Compute Capacity % Decreasing % Increasing Mean 34% Mainframe 42% +3% ▲ 15% MFaaS 54% +17% ▲ 7% Public Cloud 74% +24% ▲



Note: Respondents chose a primary and secondary benefit

Mainframe-as-a-Service Benefits

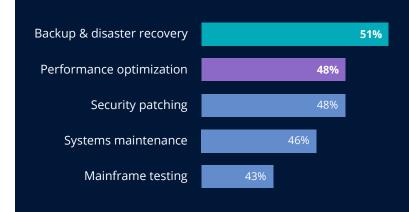
Why use MFaaS vs. On-Premise Mainframe?

MFaaS motivations are driven by value, capabilities and cost benefits. Security aspects are perceived as less of a concern with MFaaS compared to cloud. Two-thirds of respondents believe the as-a-Service model is preferable to on-premise mainframe for adding new capabilities.

Top Managed Services Used Today

Mainframe Ops & Services from MSPs

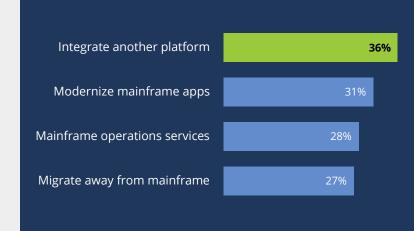
Nearly all large enterprises are using MSPs in some aspect with regard to mainframe provision. The most common services used are **security** and **performance** related. Enterprises highlighted that optimization efforts should lead to cost savings as well as performance benefits.



Future Managed Service Provider Use

What Enterprises Will Partner to Do

Enterprises will continue to engage MSPs for mainframe services. Engagement for **integration efforts** will overtake application and optimization services over the next 3 years. Enterprises are also increasingly looking at microservices architecture for development flexibility.





200 decision makers from G2000s in N. America & Europe were interviewed



CIO/CTO (34%), senior IT (55%), & other C-level (11%) mainframe decision makers

Contact us to find out more about this study. If your organization needs help navigating the technology and roadmap needed to refocus your mainframe vs. cloud strategy, ISG can help.