

## Price Sheet for Services

CATEGORY NAME	SERVICE NAME	SERVICE DESCRIPTION (provide detailed service features)	List COST Per Unit	Unit of Measure	* DIR Customer Price EACH/Per Unit
Automation Services	Project Executive Sponsor (no travel)	10+ years of automation experience and project leadership; Responsible to Executive Management for the management and performance of the overall initiative	\$375.00	Cost per hour	\$377.81
Automation Services	Project Executive Sponsor (with travel)	10+ years of automation experience and project leadership; Responsible to Executive Management for the management and performance of the overall initiative	\$415.00	Cost per hour	\$418.11
Automation Services	Engagement Leader (no travel)	10+ years of automation experience and project leadership; To oversee and manage the automation initiative. Depending upon the size of the automation effort, there may be a lead and a project manager, or they may be combined to a single person	\$285.00	Cost per hour	\$287.14
Automation Services	Engagement leader (with travel)	10+ years of automation experience and project leadership; To oversee and manage the automation initiative. Depending upon the size of the automation effort, there may be a lead and a project manager, or they may be combined to a single person	\$325.00	Cost per hour	\$327.44
Automation Services	Automation Project Manager (no travel)	5+ years of automation experience and 30+ automations built; responsible to oversee and manage the development and installation of the automation capability	\$240.00	Cost per hour	\$241.80
Automation Services	Automation Project Manager (with travel)	5+ years of automation experience and 30+ automations built; responsible to oversee and manage the development and installation of the automation capability	\$280.00	Cost per hour	\$282.10
Automation Services	Automation Lead Developer/Team Lead (no travel)	2+ years of automation experience and 15+ automations built; senior developer responsible to design, develop, test, deploy and support automation solutions.	\$185.00	Cost per hour	\$186.39
Automation Services	Automation Lead Developer/Team Lead (with Travel)	2+ years of automation experience and 15+ automations built; senior developer responsible to design, develop, test, deploy and support automation solutions.	\$225.00	Cost per hour	\$226.69

Automation Services	Automation Developer (no travel)	1+ years of automation experience and 5+ automations built; responsible to design, develop, test, deploy and support automation solutions.	\$150.00	Cost per hour	\$151.13
Automation Services	Automation Developer (with travel)	1+ years of automation experience and 5+ automations built; responsible to design, develop, test, deploy and support automation solutions.	\$190.00	Cost per hour	\$191.43
Automation Services	Automation Project Manager (Offshore - No travel)	5+ years of automation experience and 30+ automations built; responsible to oversee and manage the development and installation of the automation capability	\$45.00	Cost per hour	\$45.34
Automation Services	Automation Lead Developer/Team Lead (Offshore - no travel)	2+ years of automation experience and 15+ automations built; senior developer responsible to design, develop, test, deploy and support automation solutions.	\$30.00	Cost per hour	\$30.23
Automation Services	Automation Developer (Offshore - no travel)	1+ years of automation experience and 5+ automations built; responsible to design, develop, test, deploy and support automation solutions.	\$20.00	Cost per hour	\$20.15