



## CASE STUDY

# New Strategy Transforms Global Operations

A global construction company transforms operations across 30 countries.



### Opportunity

Our client, a large LATAM-based cement producer, had grown through a series of mergers and acquisitions, with operations in more than 30 countries and a cost structure that was not aligned with the industry.



### Imagining IT Differently

ISG developed a broad transformation strategy and built a new shared service operating model to integrate business lines. ISG also led a competitive sourcing transaction and supported the global transition of IT infrastructure, application development and maintenance, finance and accounting and HR/payroll services in 30 countries, with a special focus on Europe.



### Future Made Possible

- Actual savings of \$428,000,000, which was \$50,000,000 more than originally targeted.
- Overall project ROI of \$350,000,000
- A global delivery model that significantly reduced costs and increased flexibility.
- Active transition support and contract management that maximized contract benefits and delivered savings from day one.



imagine your future®